

# ISLAND CONNECTIONS

NEWSLETTER  
ISSUE 2 VOLUME 1

## Jeffrey B. Jones named 2015 Guam Business Magazine Executive of the Year



*Mr. Robert Jones was the first recipient back in 1983. Mr. Jones and Jeff are the first ever father and son recipients of this prestigious award!*



Jeffrey B. Jones, president and chief operating officer of Triple J Enterprises Inc., was named the 2015 Guam Business Magazine Executive of the Year at the annual Guam Business Magazine Executive of the Year award gala held Saturday January 23, at the Hyatt Regency Guam.

Born and raised on Guam, Jones, 52, is a graduate of Father Duenas Memorial School. He holds a 1985 bachelor's in business from the University of North Carolina. He began working for the family business at the age of 12.

Triple J Enterprises began as a small apartment rental business, followed by the acquisition of the Subaru franchise in 1984 from J&G and the launch of Triple J Motors. A Saipan office opened in 1985, and Triple J began expanding through Micronesia. In 1987 Jones opened and operated Thrifty Car Rental.

He became general manager of Triple J Motors in 1990. While leading that operation, he added several brands to the vehicle portfolio including Isuzu, Mitsubishi and Suzuki. Jones also planned and developed the Triple J Tire business.

In 2000, Jones was promoted to executive vice president. Under his leadership, the automotive division continued expansion with the addition of the Ford, Mazda and Volvo brands, as well as the development of Triple J's dealership and headquarters in Upper Tumon, which opened in 2006. That growth was followed by the acquisition of Honda and Acura, as well as the Hertz Rent-a-Car franchise.

Jones was promoted to his current position in the company in 2012.

He is 2015 chairman of the board of directors of the Guam Chamber of Commerce and 2014 to 2015 president of the USO Guam Advisory Council. He serves on the leadership board of Bayview Church as well as the board of Pacific Mission Aviation. As the American Red Cross Guam Chapter's 2015 Red Ball chairman, he raised a record \$250,000 for the chapter's endeavors. Jones and his wife, R. Jane Jones, have five children: Jessica, 19; Jonah, 17; Jasmine, 14; Jada, 11; and Josiah, 9. Jones is featured in portraiture on the cover of the Guam Business Magazine January-February issue, which was released at the gala.

Jones joined seven other executives in vying for the prestigious award: Benson F.F. Au-Yeung, president, Soft Pacific Inc., which does business as Benz Sign Supplies and Paradise Awning; Lynn S. Baker, president and general manager, Baker International Inc., which does business as J.L. Baker & Sons; Andrew M. Gayle Jr., chief operating officer, GTA; Lars F. Hellmont, co-owner, Fujita Property Guam Inc., and co-founder, SN Entities; Angel C. Mendoza, president and general manager, DKSH Micronesia; Mark J. Sablan, vice president – business development, South Pacific Petroleum Corp.; and Anthony John Sage, vice president and general manager, Watts Constructors LLC.

# Ford Asia Pacific World Cup Sales & Service Competition





## Ford Asia Pacific World Cup Sales & Service Competition

### Team Building



### Ford Four Pillars Training



### Ride and Drive Competition



2016

## CALENDAR OF EVENTS

### FEBRUARY

Feb. 14 Valentine's Day

Feb. 15 President's Day

### MARCH

Mar. 7 Guam History & Chamorro Heritage Day

Mar. 17 St. Patrick's Day

Mar. 27 Easter

### APRIL

Apr. 22 Earth Day



## TECHCORNER

We'd like to thank our IT Team for all their hard work. We appreciate their usual diligence when we're freaking out over technical issues. They keep calm (for the most part), fix the problem and move on. Thank you Mr. Bernie Servito, Mr. Kamran Sabeti and Mr. Jon Lagumen for all that you do to keep our systems up and running!

## 7 Tips to Keep Your Computer Running Fast & Smooth

1. Do not install software unless it is completely necessary. Extra software slows down your system. If you don't need it, don't install it. In fact, go into your control panel, select 'Add/Remove Programs', and remove any programs that you don't use. Make sure that you don't need it before removing it or consult your IT to be sure.
2. Do not install toolbars. If a program requests permission to install a toolbar just say no. Most toolbars contain spyware and malware that will slow your system down.
3. Keep your startup programs to a minimum. Look in your system tray and see all the icons there (small little icons next to your system clock). Chances are, there are several programs that you don't even know about. Configure those programs so that they do not run at startup.
4. Keep your antivirus software up to date
5. Keep desktop clean. Instead of storing all those files and folders on your desktop  
Be careful of the websites you visit. Viruses and spyware can enter your computer through websites that have malicious code in them.
6. Keep your inbox clean. By properly using PST files and good folder structure Outlook will stay clean and fast, not only that but you will be able to find the emails that you need faster.
7. A computer or its hard drive can fail at any time and without warning. When it does all your personal documents, letters, pictures, music, and videos, is lost and in many situations cannot be recovered or costs lots of money to be recovered. Make sure you have backup of all your important data in case your computer fails.

## Some quick short cut tips:

1. Most web browsers and almost all applications have an easy method for changing font size or zoom in. To achieve this, simply hold down the **Ctrl** key and scroll up or down using the **scroll wheel** on your mouse to zoom in or out. It's as simple as that!
2. **Delete an entire word on MS:** Instead of deleting a single letter, pressing **CTRL + BKSP** will delete the entire word behind the cursor. This makes deleting text quicker if you screw up a whole word.
3. **Bring up the system information window:** This is so much quicker than digging this out the traditional way. Just press **Windows + Pause/Break** and the System Information panel will be ready to go. This might be the only use for the Pause/Break key you will ever find, so enjoy it!
4. **Jump to address bar:** There are a number of ways to jump right to the address bar from anywhere in browser. Pressing **CTRL + L**, **F6**, and **ALT + D** all accomplish this goal.
5. **Bring back a closed tab:** accidentally closed a tab? Simply press **CTRL + Shift + T** to reopen the most recently closed tab and get back to what you were doing.
6. **Rename files sequentially in Windows:** You actually don't need to download any programs to perform a batch file rename in Windows. Instead, you can select all the files you want to change, right-click the first one in the list, select rename (or use F2), and type in the name. This will automatically change all the other files with the same root name with a suffix: (1), (2), and so on.
7. **Windows key+D:** This shortcut is the keyboard equivalent of "Show the Desktop". It is useful for quickly minimizing every open window when someone walks in and you are doing some private work.
8. *How many programmers does it take to change a light bulb? None. It's a hardware problem.*





## Guam

### 30 Years



Jeffrey Jones  
President & CEO



### 15 Years



Rowena Camacho  
Sales HQ



Alfredo Cuaresma  
Corporate



Fernando Fredeluces  
Service HQ



Rogelio Melencio  
Service HQ



Agapito Salalila  
Service HQ



Jose Delos Trinos, Jr.  
Five Star

### 10 Years



Yolanda Guevarra  
Five Star

**Not Shown:**

15 Years: Elieto Flores, Service HQ

## Saipan

### 30 Years



Vicente Lizama  
Motors

### 25 Years



Leo Bobai  
Motors

**Not Shown:**

10 Years:

Eufemia Guevarra, Accounting

Nick Mondina, Accounting

Joyce Taitano, Sales HQ

**Not Shown:**

25 Years:

Joselito Hernandez, Motors

Robert Moreno, Motors

10 Years:

Mercides Sablan, Motors

Natalie Geli, Construction

Micah Parico-Acuavera, Corporate

# UNDER CONSTRUCTION



## Saipan

Mario Valentino, Construction Superintendent, is all smiles prior to the steel beam assembly of the roof for Saipan's not so distant future hotspot for happy hour and dining. Introducing Triple J's "Surf Club."



## Palau

Neco Plaza Palau installed a large LED sign right out front that acts as an incredible advertising tool for us. With the help of Bernie from our IT team in Guam and the Neco Construction team was it possible to tackle the challenge of the installation of the sign.



Our Palau Five Star Team received two brand new Hyundai delivery trucks and with the assistance of the TJ Marketing team, were able to wrap both trucks advertising our Certified Angus Beef brand. They're great eye catchers when being driven around town!

Triple J's Payless Market had installed a brand new 12 and 24 foot produce display cases, making the presentation of our produce and some dairy and deli items look much more appealing.





Guam



# COMMUNITY HIGHLIGHTS



## TRIPLE J JOINS OVER 13,000 FORD EMPLOYEES, RETIREES AND DEALERS IN MORE THAN TWO DOZEN COUNTRIES FOR 10TH ANNUAL FORD GLOBAL WEEK OF CARING

Ford employees across the Asia Pacific region, including Guam, did their part to build a better world this past September during the 10th annual Ford Global Week of Caring program.

Over thirty Triple J employees, their family members and friends participated in a clean up on Saturday September 12th at the Guam Housing and Urban Renewal Authority's Guam Elderly Project "Guma' Trankilidat", Guam's only project for low-income elderly and persons with disabilities.

The clean up effort consisted of landscaping maintenance, tree and shrub trimming, light power washing, assisting the residents in sprucing up their units and surrounding area and coating the sidewalks with "Wet & Forget" (eliminates outdoor mold, mildew and moss) donated by Sherwin Williams Guam.

The centerpiece of Ford's year-round global volunteering campaign, Global Week of Caring – now in its tenth year – highlights the efforts of employees to make a difference in their communities.

In conjunction with this year's Ford Global Week of Caring, more than 13,000 Ford employees, retirees and dealers will work on 310 community service projects in 26 countries for the tenth annual Ford Global Week of Caring.





# COMMUNITY HIGHLIGHTS

## *Where's the Beef?*

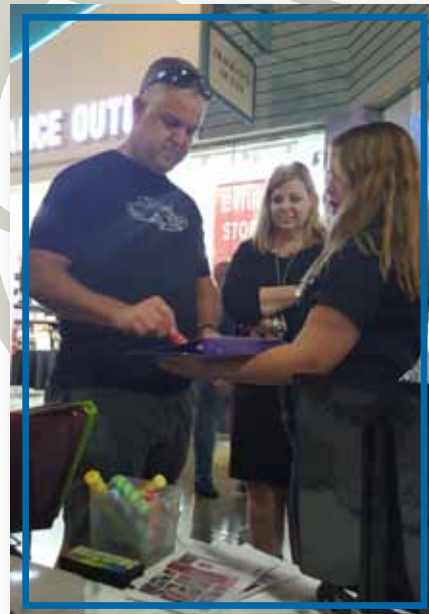


### CERTIFIED ANGUS BEEF CONFERENCE IN SAN ANTONIO, TX SEPTEMBER 24TH, 2015

Triple J Enterprises were represented by: Peter Gaymann, General Manager Neco Plaza; Jay Santos, General Manager, Five Star Wholesale Saipan; Robert H. Jones, Chairman and CEO of Triple J Enterprises; Keith Toy, Purchasing Manager, Five Star Wholesale Guam.



## TRIPLE J "CHALK'D" JA TEAM







# COMMUNITY HIGHLIGHTS



## 99TH RED CROSS ANNIVERSARY

A vehicle presentation was held at the Triple J main showroom in Upper Tumon on Tuesday September 29th, standing left to right are Chita Blaise, Chief Executive of the ARC Guam Chapter; Jay Jones, Senior VP of Triple J; Jeff Jones, President of Triple J and Chair of the 15th Annual Red, White & You Ball; and the winner, Johann Cruz with her brand new 2016 Mazda CX5.

## GIVING BACK

On Friday, November 20 at the Triple J Auto Group main location in Upper Tumon, the management team of Triple J Enterprises presented Guam Cancer Care, Lupus Awareness Group of Guam, Boy Scouts of America Chamorro District and Junior Achievement of Guam \$10k each, and \$6k to Pacific Mission Aviation, with a total of forty six thousand dollars to support each organizations local mission.



## OFFICIAL DOG POPULATION MANAGEMENT VEHICLE

The Ford Transit Connect van, presented at Triple J Auto Group's main location in Upper Tumon on Thursday, December 24th, is to support Humane Society International's dog population management efforts on Guam.

While the scope of the plan will likely be achieved in 4-6 years time, with the help of the Department of Agriculture, the Mayor's Council Committee on stray dogs, GAIN and local veterinarians, Dr. Jennifer Landis with Humane Society International, expressed how this donation is crucial to get to where they can go full force on their efforts, "Thanks to the generous support of Triple J, Humane Society International and our partners are able to make great progress toward dog population management on Guam. This vehicle will be used for general operation, transportation of animals and as a mobile clinic for spaying and neutering."

The collaboration with Humane Society International is part of Triple J's "Customers First" commitment to serving the community in more ways than one.

Jay Jones, Senior Vice President of Triple J Enterprises, Inc. went on to say, "It's a worthy cause – we have been talking about solutions for years finally we are seeing some action. This is a solution to a long standing issue on Guam, so we are happy to be able to support them in their efforts."







# COMMUNITY HIGHLIGHTS

## FIRST EVER ALL STAR FOOTBALL GAME DRAWS 1,500 FANS

All the best high school grid-iron players dawned fresh uniforms during the first ever Triple J All-Star Football Game on Sunday, Nov. 8th at JFK's Ramsey Field.

Made up of players from the IIAAG All-Island list, the Blue Raptors took on the Silver Mustangs, with regular season teammates going head to head. Bruce Meno, who led the FD Friars to a perfect 7-0 record, led the Silver Mustangs group, 1st Defense/2nd Offense while Ryan Rios of GW led the Blue Raptors group, 1st Offense /2nd Defense.

"This All-Star Game was a unique opportunity for our youth – it encourages and supports progressive development of our players – especially those who will go off and make a name for Guam – this is something that has been a long time coming for our hard-working athletes," said Jay Jones, Senior Vice President of Triple J Enterprises, Inc. "We hope to make this an annual event."

The Mustangs took the win with a 12-7 victory.

The Mustangs scored early in the game, leading 6-0 until 4th quarter with less than a minute and a half remaining, the Raptors score and lead at 7-6 with 50 seconds left in regulation. Then with 15 seconds left, Mustangs QB Daniel Phillips (FD) went for the long ball finding Makoa Bamba (GH) for the comeback touchdown to win the game 12-7.

The halftime show treated fans to a throwing exhibition from two local legends – Guam's own Tony Posadas and Senator Brant McCreadie and the Triple J GNYFF Youth Football teams competing in a 40-yard dash competition to find out who were the fastest sprinters in their divisions:

Matua Division: Noah Diaz,  
Cowboys – 5.01 seconds  
Metgot Division: Kyle Gogue,  
Raiders – 5.13 seconds  
Manha Division: Sage Castro,  
Angels – 5.90 seconds  
Mandikiki Division: Miley Santos,  
Packers – 6.91 seconds

Mustang's Makoa Bamba earned the Triple J All-Star player of the game after the game-winning catch.







# COMMUNITY HIGHLIGHTS

## HEALTHY HONDA DAYS

Triple J Honda held their first Health Fair on Saturday, January 9th from 10am to 2pm captured by their theme, "HEALTHY HONDA DAYS".

The event was FREE and open to the public. Several vendors were available to assist with all around health checks for you, your pet and your car.

Wellness checks were provided by the School Nurses Association, while FREE samples of healthy teas and shakes were made available through our friends at Nutrition Mission. GAIN was also on site providing adoption applications along with their friendly volunteer vet who made herself available to answer any questions or concerns customers had about their furry pets. Triple J Honda provided a Service Pit Stop for all makes and models with a FREE 27 point inspection and awesome one day only service and maintenance deals!

Along with wellness checks for you, your pet and your car, the event also acted as a launch for the New 2016 Honda HR-V & Accord Sport that customers were eager to test drive. We appreciate and extend our gratitude to the School Nurses Association, Nutrition Mission and GAIN for providing such awesome service and insight on health tips along with our Honda Team for working together to make the event a success! It was a great turnout and we look forward to next year's Honda Health Fair!



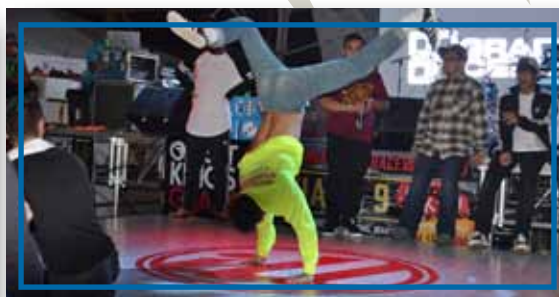




# COMMUNITY HIGHLIGHTS

## OFFSET KINGS

Triple J setup for the Offset Kings event that took place on Saturday, January 9th from 2pm to 10pm, showcasing some of our 2016 models from our Honda, Acura and Mazda lines. We showcased our 2015 Kia Optima, 2015 Kia Cadenza, 2016 Honda Civic, 2016 Honda Accord, 2015 Acura TLX, 2016 Acura ILX, 2015 Ford Mustang and our new 2016 Mazda line: Mazda Miata, Mazda 3 and Mazda 6. With locals entering the event by the droves, we were strategically placed to draw customers and show them what they have to look forward to in the New Year. We want to thank our Honda and Ford PDI Teams and Sales Associates for their labor for this event. We're looking forward to the new influx of customers that would have stemmed from Offset Kings! Every customer is a potential buyer and as long as we treat them with the utmost dignity and respect that we hope to receive when we purchase and have our vehicles serviced, be sure that they'll return and continue to come back. Let's continue to keep our "Customer's First" motto as top priority coming into 2016!







# COMMUNITY HIGHLIGHTS

## Saipan

Saipan Team Leaders having lunch with RHJ, Mrs. Jones and nephew Juan Carlos Benitez, after viewing the late Honorable Governor Eloy Inos at the Mt. Carmel Cathedral.



As items are shipped from Kmart (Guam) and have become a weekly island favorite shopping experience, our Triple J Saipan Truckload staff works through the evening in preparation for the 3 day sale.



General Manager for Wholesale and Truckload operations, Mr. Jay Santos along with his team, take on the challenge of working through the evening and offloading a container that was delayed.



With diversity in action, Triple J is truly an Equal Opportunity Employer. Truckload Supervisor, Doreen Tesero, works with Toto Escalada to offload a container from Kmart (Guam).





# COMMUNITY HIGHLIGHTS

## Palau

Palau's CAT (Civic Action Team) picked up donated medical supplies that were brought in from the West Coast. Triple J Palau assisted with the shipping of the medical supplies to the island.



We supported the Nationwide after school Elementary Softball tournament by providing the trophies for the winning team.



Team Neco (employees from Neco Plaza and other Neco Companies) participated in the Palau Business and Government Basketball Tournament. Team Neco won the overall Championship by defeating Team Surangel in the third game with a score of 73 to 62.





"HOOT HOOT!"



## Tomasito Pervera Grocery Manager

Pacific Basin Payless in Majuro, welcomed its new Grocery Manager, Tomasito Pervera back in September 2015. Tom joins the team with a background as a Retail Merchandise Manager for a Supermarket in Saudi Arabia. We look forward to the new and exciting things that will take place in our Majuro division!



## Geraldine Sasamoto Retail Manager

Our Saipan Team welcomed Ms. Geraldine Sasamoto in November 2015, as the Retail Manager for the up and coming Bubba Gump Restaurant, that will be opening early this year. With her area of concentration in Retail Operations, Geri recently completed the Bubba Gump training, held in Hollywood, CA and Houston, TX from November 15 thru January 11th. We are grateful for her sacrifice, as she was away from family and friends throughout the Holidays (Thanksgiving, Christmas and New Year's), due to the training. We're happy to have her on board and look forward to all the great reviews that will come from our newly founded Bubba Gump Team!

**While we start the New Year out on the right foot,  
we'd like to encourage and remind all employees of the following:**

**Parking at HQ:** Reminder that the designated HQ employee parking is on the rooftop of Kmart facing south, furthest from the ramp and stairs.

**Time:** All employees must clock in and out at all times. If you have forgotten your PIN code or misplaced your time card, please see HR as soon as possible. Employees who fail to clock in/out **MUST** have their immediate supervisor sign a time adjustment and submit it to HR.



Looking ahead in 2016, our current Corporate Controller, Edgar Aguilar will be offering tax assistance for all Triple J employees regarding tax preparation, filing, issues or concerns, etc. Prior to joining our Corporate Team back in May 2015, Edgar served as a Tax Manager for a public accounting firm. Please note that his services will only include providing tax information and no actual preparation of returns. Feel free to contact him at 648-6006 to get a head start on your tax preparation.

**Employees are eligible to sign up for 401K after they've reached their first year of employment. Please see Shanae in HR or contact her at 648-6081 should you have any questions or concerns regarding your 401K plan. Take advantage of it today and start investing in your future!**